



PROTECH KHUTHELE

HOLDINGS LIMITED

Protech Khuthele Holdings Limited
Registration number 2000/024352/06 JSE code: PKH ISIN:
ZAE000101936
("Protech" or "the Company" or "the Group")



- Revenue down **8%**
- Net tangible asset value up **11%**
- Earnings per share down **51%**

Reviewed consolidated interim results for the period ended 31 August 2011

Condensed consolidated statement of financial position at 31 August 2011

	Reviewed Group 31/08/2011	Reviewed Group 31/08/2010	Audited Group 28/02/2011
ASSETS			
Non-current assets	481 579	475 759	469 998
Property, plant and equipment	443 649	437 294	429 430
Goodwill	33 549	33 549	33 549
Other intangible assets	4 381	4 916	4 648
Deferred tax	-	-	2 371
Current assets	359 621	370 192	383 879
Inventory	11 489	8 206	11 434
Amounts due from contract customers	64 789	91 856	80 265
Trade and other receivables	157 552	153 743	171 903
Retention receivables	45 769	66 327	44 164
Other financial assets	7 959	6 057	3 501
Bank balances and cash	72 063	44 003	72 612
Total assets	841 200	845 951	853 877
EQUITY AND LIABILITIES			
Share capital and reserves			
Shareholders' equity	344 934	316 263	334 898
Share capital and share premium	228 598	228 598	228 598
Other reserves	(124 035)	(123 932)	(124 029)
Retained earnings	240 371	211 597	230 329
Equity attributable to equity holders of the holding company	344 934	316 263	334 898
Non-controlling interests	-	-	-
Total liabilities	496 266	529 688	518 979
Non-current liabilities	235 256	241 329	238 280
Borrowings – interest bearing	176 660	180 774	171 102
Deferred tax	58 596	60 555	67 178
Current liabilities	261 010	288 359	280 699
Borrowings – interest bearing	119 125	121 503	122 535
Trade and other payables	118 895	118 895	120 778
Subcontractor liabilities	23 018	40 727	28 844
Current tax liabilities	-	7 234	8 542
Total equity and liabilities	841 200	845 951	853 877
SUPPLEMENTARY STATEMENT OF FINANCIAL POSITION INFORMATION			
Total number of shares in issue (thousands)	362 500	362 500	362 500
Net asset value per share (cents)	95,2	87,2	92,4
NTAV/Share (cents)	84,7	76,6	81,8
Capital expenditure (R'000)			
– Spent	100 636	121 771	211 667
– Commitments – Authorised but unspent	121 170	45 324	226 360
Performance guarantees issued (R'000)	135 174	106 925	133 356

Operational segmental reporting for the six months ended 31 August 2011

SERVICES WITHIN EACH BUSINESS SEGMENT

For management purposes, the Group is organised into three major operating business units – contracting, geotechnical laboratory and readymix. These business units are the basis on which the Group reports its primary segment information. The principal services and products of each of these business units are as follows:

- Contracting** – bulk earthworks, roads and civil engineering contractors, plant hire, impact compaction and logistical services.
- Geotechnical laboratory** – geotechnical laboratory and surveying services.
- Readymix** – supplier of readymixed concrete and pumping services.

SEGMENT REVENUE AND SEGMENT RESULT

R'000	Segment revenue		Segment result	
	6 months ended 31/08/2011	6 months ended 31/08/2010	6 months ended 31/08/2011	6 months ended 31/08/2010
Contracting	417 151	478 743	10 212	40 199
Geotechnical laboratory	11 055	9 454	4 127	1 648
Readymix	73 190	65 353	2 145	(368)
	501 396	553 550	16 484	41 479
Corporate*	4 350	4 580	307	(2 134)
Eliminations	(10 976)	(19 800)	-	-
	494 770	538 330		
Profit before interest and taxation			16 791	39 345
Net interest paid			(9 660)	(14 206)
Profit before taxation			7 131	25 139
Taxation			2 911	(4 642)
Profit for the period			10 042	20 497

Segment revenue reported above represents revenue generated from external customers. Intersegment sales amounted to R11,0 million (2011: R19,8 million). Segment result reported above represents operating profit per segment prior to taking interest into account.

The accounting policies of the reportable segments are the same as the Group's accounting policies.

REVIEWED SEGMENT ASSETS AND LIABILITIES

R'000	Segment assets		Segment liabilities	
	6 months ended 31/08/2011	12 months ended 28/02/2011	6 months ended 31/08/2011	12 months ended 28/02/2011
Contracting	753 712	815 776	485 429	517 052
Geotechnical laboratory	4 708	9 216	2 147	2 188
Readymix	78 507	72 293	24 632	85 856
	836 927	897 285	512 208	605 096
Corporate*	75 599	391 872	46 448	157 470
Eliminations	(71 326)	(435 280)	(62 390)	(243 587)
	841 200	853 877	496 266	518 979

REVIEWED OTHER SEGMENT INFORMATION

R'000	Depreciation and amortisation		Capital expenditure	
	6 months ended 31/08/2011	6 months ended 31/08/2010	6 months ended 31/08/2011	6 months ended 31/08/2010
Contracting	31 056	23 213	100 012	124 842
Geotechnical laboratory	668	563	132	175
Readymix	1 693	1 999	329	110
Corporate	609	-	163	-
	34 026	25 775	100 636	125 127

* Corporate includes the transactions of the holding company.

Information about major customers

Included in revenues arising from contracting income of R417,2 million (2011: R478,7 million) are revenues of approximately R166,6 million (2011: R253,6 million) which arose from contracting income from two of the Group's largest customers.

Operating segments

The operating segments reported above form the basis on which internal reporting are structured for the chief decision makers. Therefore there are no differences in terms of the numbers reported to shareholders and management.

Condensed consolidated statement of comprehensive income for the six months ended 31 August 2011

R'000	Reviewed Group 6 months ended 31/08/2011	Reviewed Group 6 months ended 31/08/2010	Audited Group year ended 28/02/2011
Revenue	494 770	538 330	1 069 665
Earnings before interest, taxation, depreciation and amortisation	50 817	65 120	141 596
Depreciation and amortisation	(34 026)	(25 775)	(64 475)
Earnings before interest and taxation	16 791	39 345	77 121
Net interest expense	(9 660)	(14 206)	(23 226)
Earnings before taxation	7 131	25 139	53 895
Taxation	2 911	(4 642)	(14 666)
Earnings for the period	10 042	20 497	39 229
Other comprehensive income for the period, net of tax	(6)	11	(86)
Movement in foreign currency translation reserve	(6)	11	(86)
Total comprehensive income for the period	10 036	20 508	39 143
Earnings per share (cents)	2,8	5,7	10,8
– Basic			
SUPPLEMENTARY INCOME STATEMENT INFORMATION			
Weighted average number of shares in issue:			
– Weighted average number of shares in issue (thousands)	362 500	362 500	362 500
Reconciliation of headline earnings:			
Profit attributable to shareholders of the holding company	10 042	20 497	39 229
Adjusted for loss on disposal of assets	3 656	752	3 713
Headline earnings	13 698	21 249	42 942
Headline earnings per share (cents)	3,8	5,9	11,8
– Basic			

Consolidated statement of changes in equity for the six months ended 31 August 2011

R'000	Share capital	Share premium	Common control reserve	Foreign currency translation reserve	Retained earnings	Equity attributable to the shareholders of the company	Non-controlling interest	Total equity
Balance at 28 February 2010								
– Audited	2	228 596	(123 998)	55	205 600	310 255	-	310 255
Dividends paid					(14 500)	(14 500)		(14 500)
Total comprehensive income for the period				(86)	39 229	39 143		39 143
Balance at 28 February 2011	2	228 596	(123 998)	(31)	230 329	334 898	-	334 898
– Audited								
Total comprehensive income for the period				(6)	10 042	10 036		10 036
Balance at 31 August 2011	2	228 596	(123 998)	(37)	240 371	344 934	-	344 934
– Reviewed								

Notes to the condensed consolidated financial report for the six months ended 31 August 2011

CORPORATE INFORMATION

Protech is incorporated and domiciled in South Africa. Protech is listed on the JSE Limited. The main business of Protech and its operating subsidiaries is bulk earthworks, plant hire, civil engineering services and sale and distribution of readymix concrete.

The directors of Protech authorised the issue of the condensed consolidated financial report for the six months ended 31 August 2011 on 11 November 2011.

BASIS OF PREPARATION AND ACCOUNTING POLICIES

This condensed consolidated interim report complies with International Accounting Standard 34 – Interim Financial Reporting, the disclosure requirements of the JSE Limited's Listings Requirements and the requirements of the South African Companies Act, 2008, as amended. The condensed financial information has been prepared in accordance with the framework concepts and the measurement and recognition requirements of International Financial Reporting Standards (IFRS) and the AC 500 standards as issued by the Accounting Practices Board. The accounting policies comply with IFRS and are consistent with those applied in the prior financial year except for those standards that became effective during the reporting period. The adoption of these standards has had no effect on the results. This report was compiled under the supervision of the chief financial officer, CJA Wolmarans CA(SA).

PROPERTY, PLANT AND EQUIPMENT

Capital expenditure on property, plant and equipment was R100,6 million (2011: R121,8 million) for the six months ended 31 August 2011.

SUBSEQUENT EVENTS

The directors are not aware of any matter or circumstance arising since the end of the period and up to the date of this report, not otherwise dealt with in this report.

INDEPENDENT REVIEW REPORT

The auditors, Deloitte & Touche have issued their unmodified review report on the condensed consolidated financial report for the six months ended 31 August 2011. A copy of their unmodified review report is available for inspection at the company's registered office.

Directors: MSG Mareletse*† (Chairman), ASW Page (Chief Executive Officer), CJA Wolmarans (Financial Director), V Raseroka*, MJ Vuoso*†

* non-executive † independent

Secretary: A van der Merwe

Registered office: Corner R512 and Elandsdrift Road, Bultfontein, Lanseria (PO Box 1326, Lanseria, 1748) (Website: www.pkh.co.za)

Transfer secretary: Link Market Services South Africa (Proprietary) Limited, 13th Floor, Rennie House, 19 Ameshoff Street, Braamfontein. (PO Box 4844, Johannesburg, 2000)

Sponsor: Deloitte & Touche Sponsor Services (Proprietary) Limited

Consolidated statement of cash flows for the six months ended 31 August 2011

R'000	Reviewed Group 6 months ended 31/08/2011	Reviewed Group 6 months ended 31/08/2010	Audited Group 12 months ended 28/02/2011
Cash flows from operating activities	54 307	9 451	78 825
Cash generated by operations	76 325	38 516	121 377
Net interest paid	(9 660)	(14 206)	(23 226)
Dividends paid	-	(14 500)	(14 500)
Income taxes paid	(12 358)	(359)	(4 826)
Cash flows from investing activities	(57 004)	(90 290)	(122 415)
Purchase of property, plant and equipment	(100 636)	(121 771)	(211 667)
Replacement	(75 293)	(48 127)	(114 502)
Additions	(25 343)	(73 644)	(97 165)
Purchase of intangible assets	-	(3 356)	(3 357)
Proceeds on disposal of property, plant and equipment	47 530	31 519	86 735
(Increase)/decrease in loans granted	(3 898)	3 318	5 874
Cash flows from financing activities	2 148	37 696	29 056
Payments in terms of loan finance	(5 765)	(3 567)	(7 476)
Increase in borrowings related to instalment sale agreements	113 160	131 914	222 778
Payments in terms of instalment sale agreements	(103 247)	(90 651)	(186 246)
Net (decrease) in cash and cash equivalents	(549)	(43 143)	(14 534)
Cash and cash equivalents at the beginning of the period	72 612	87 146	87 146
Cash and cash equivalents at the end of the period	72 063	44 003	72 612
<i>Cash and cash equivalents comprise of:</i>			
Bank balances and cash	72 063	44 003	72 612

Commentary

INTRODUCTION

The first six months of the 2012 financial year saw a continuation of the difficult trading conditions and economic pressure experienced worldwide. The effects of the global economic fall-out impacted significantly on the South African construction sector as investor confidence dwindled and the availability of development funding remained tenuous.

The effects of the economic downturn manifested in the half year results of the Group which saw a reduction of revenue and margin contraction against the backdrop of heightened competition and a slow roll out of new contracts. The results of the largest business unit in the Group, namely Contracting, were particularly affected. Pleasingly though, the results of the two other business units, Geotechnical and Readymix, improved significantly with both businesses achieving revenue growth and improved operating margins.

Statement of comprehensive income

Group revenue decreased by 8% to R494,8 million (2011: R538,3 million) due to the low activity levels experienced in the private commercial and public infrastructure sectors and delays in mining capital expenditure contracts. Lengthy establishment periods of projects in the rest of Africa caused interruptions in the revenue stream. Heightened competition in a soft market saw the Group operating margin decrease to 3,4% (compared to the first half of F2011: 7,3%).

Group operating profit before interest was 57% lower at R16,8 million (2011: R39,3 million) due to the factors outlined above. Earnings per share was 51% lower at 2,8 cents per share (2011: 5,7 cents per share) and headline earnings per share decreased 36% to 3,8 cents per share (2011: 5,9 cents per share).

Statement of financial position

The net asset value per share at 31 August 2011 amounted to 95,2 cents compared to 92,4 cents at 28 February 2011. Shareholders equity improved to R344,9 million from R334,9 million over the same period.

Interest bearing debt relating to asset backed finance increased marginally by 0,7% to R295,8 million from R293,6 million at 28 February 2011. The debt:equity ratio remained steady at 64,9% compared to 66,0% at 28 February 2011 despite net capital expenditure of R53,1 million (2011: R90,3 million) on plant replacement and expansion. The cash position of the group remained unchanged in the six months under review. The cash balance at 31 August 2011 was R72,1 million compared to R72,6 million at 28 February 2011.

Statement of cash flows

Cash generated after working capital improved by 98% to R76,3 million (2011: R38,5 million) as a result of focused cash management. When comparing cash generated by operations before working capital changes to EBITDA, the ratio of cash generated to EBITDA is 1,5 times (2011: 1,0). The group therefore remains confident of its cash generating ability.

OPERATIONAL REVIEW

Contracting – 83% of group revenue

The Contracting business unit remains the largest part of the business, contributing 83% (2011: 86%) to group revenue and 62% (2011: 97%) to operating profit. Revenue for Contracting decreased by 13% to R417 million (2011: R479 million) mainly due to the prevailing weak market conditions and the lag in revenue generation caused by the lengthy establishment periods on projects in the rest of Africa.

Operating profit of the contracting business decreased to R10,2 million from the comparative period's R40,2 million against the backdrop of a keenly competed and soft local construction market.

Geotechnical – 2% of group revenue

The revenue of the smallest business unit in the Group increased by 17% to R11,1 million (2011: R9,5 million) and operating profits increased by 150% to R4,1 million (2011: R1,6 million) for the period.

Readymix – 15% of group revenue

Revenue increased by 12% to R73,2 million (2011: R65,4 million) on the back of an 8% increase in sales volumes in a beleaguered market that has seen further declines over the last six months. The increase in sales volumes was achieved through management focus to extract maximum value from the service differentiation advantage.

The Readymix business achieved an operating profit of R2,1 million compared to a loss of R0,4 million in the comparative period. The return to profits is attributable to the increased